## STATEMENTS

## (₹ '000)

## OPERATING EXPENSES RELATED TO INSURANCE BUSINESS Particulars 31st March 2011 31st March 2010

|    | Faiticulais   | 513(10/a/C/1/2011 | 513t March 2010 |
|----|---|-------------------|-----------------|
| 1  | Employees' remuneration and welfare benefits  | 720,868           | 712,954         |
| 2  | Travel, conveyance and vehicle running expenses   | 57,250            | 48,896          |
| 3  | Training expenses   | 4,486             | 3,866           |
| 4  | Rents, rates and taxes  | 101,033           | 99,509          |
| 5  | Repairs and maintenance   | 23,659            | 20,546          |
| 6  | Printing and stationery   | 45,458            | 50,244          |
| 7  | Communication   | 56,610            | 52,173          |
| 8  | Legal and professional charges  | 7,087             | 8,131           |
| 9  | Auditors' fees and expenses<br>(a) as auditors<br>(b) as adviser or in any other<br>capacity, in respect of | 1,250             | 950             |
|    | <ul><li>(i) Taxation matters</li><li>(ii) Insurance matters</li><li>(iii) Management services</li></ul>     | 200               | 200             |
|    | (c) in any other capacity -<br>certification<br>(d) out of pocket expenses                                  | 210<br>309        | 298<br>233      |
| 10 | Advertisement and publicity   | 15,240            | 10,453          |

| 11 | Bank charges  | 15,064    | 18,145    |  |
|----|---|-----------|-----------|--|
| 12 | Others  |           |           |  |
|    | - Data processing and outsourcing expenses                        | 1,380,699 | 811,911   |  |
|    | - Marketing and related expenses                                  | 282,609   | 199,946   |  |
|    | - Sottware and Hardware maintenance charges                       | 126,156   | 110,491   |  |
|    | - Policy Stamp expenses   | 1,278     | 1,255     |  |
|    | - Directors' sitting fees   | 870       | 750       |  |
|    | - Risk Inspection Charges   |           |           |  |
|    | - Miscellaneous expenses  | 119,906   | 85,302    |  |
| 13 | Depreciation  | 79,448    | 99,787    |  |
| 14 | Service tax on premium  | 7,453     | 3,650     |  |
|    | -   | 3,047,143 | 2,339,690 |  |
|    | Allocation ot expenses (per<br>accounting policy 11, Schedule 16) |           |           |  |
|    | Revenue Account Fire Business                                     | 95,076    | 70,180    |  |
|    | Revenue Account Marine Business<br>Revenue Account Miscellaneous  | 36,284    | 38,516    |  |
|    | Business  | 2,915,783 | 2,230,994 |  |
|    | _   | 3,047,143 | 2,339,690 |  |