FORM NL-7-OPERATING EXPENSES SCHEDULE

Registration No. 102

Date of Registration with the IRDA: 23.10.2000

Insurer: ROYAL SUNDARAM GENERAL INSURANCE CO. LIMITED Date: 30-Jun-16

Operating Expenses Related To Insurance Business

| S.No | Particulars | FOR THE QUARTER | UP TO THE QUARTER | For the corresponding quarter of the preceeding year | Upto the Quarter of the preceeding year |
|------|---|-----------------|----------------------|---|---|
| | | (Rs.'000) | (Rs. '000) | (Rs.'000) | (Rs.'000) |
| 1 | Employees' remuneration & welfare benefits | 3,10,410 | 3,10,410 | 2,78,820 | 2,78,820 |
| 2 | Travel, conveyance and vehicle running expenses | 16,710 | 16,710 | 20,276 | 20,276 |
| 3 | Training expenses | 293 | 293 | 805 | 805 |
| 4 | Rents, rates & taxes | 33,535 | 33,535 | 31,239 | 31,239 |
| 5 | Repairs | 11,566 | 11,566 | 12,113 | 12,113 |
| 6 | Printing & stationery | 12,108 | 12,108 | 11,413 | 11,413 |
| 7 | Communication | 19,259 | 19,259 | 20,636 | 20,636 |
| 8 | Legal & professional charges | 4,940 | 4,940 | 1,722 | 1,722 |
| 9 | Auditors' fees, expenses etc | | | | |
| | (a) as auditor | 500 | 500 | 500 | 500 |
| | (b) as adviser or in any other | | | | - |
| | capacity, in respect of | | | | |
| | (i) Taxation matters | 50 | 50 | 50 | 50 |
| | (ii) Insurance matters | - | - | - | - |
| | (iii) Management services; and | - | - | - | - |
| | (c) in any other capacity | 245 | 245 | 206 | 206 |
| | (d) out of pocket expenses | 29 | 29 | 6 | 6 |
| | Advertisement and publicity | 8,914 | 8,914 | 15,815 | 15,815 |
| | Interest & Bank Charges | 6,301 | 6,301 | 4,997 | 4,997 |
| 12 | Others (to be specified) | | | | |
| | Data processing and outsourcing | 7,63,668 | 7,63,668 | 6,33,047 | 6,33,047 |
| | Marketing related expenses | 54,162 | 54,162 | 32,400 | 32,400 |
| | Software and hardware maintainance | 55,430 | 55,430 | 50,628 | 50,628 |
| | Policy Stamp expenses | 496 | 496 | 417 | 417 |
| | Directors' sitting fees | 271 | 271 | 180 | 180 |
| | Miscellaneous Expenses | 21,636 | 21,636 | 15,330 | 15,330 |
| 13 | a) Depreciation for current period | 27,910 | 27,910 | 31,834 | 31,834 |
| 14 | Service tax on premium | 558 | 558 | 2,586 | 2,586 |
| | TOTAL | 13,48,991 | 13,48,991 | 11,65,020 | 11,65,020 |

Note: Items of expenses and income in excess of one percent of the total premiums (less reinsurance) or Rs.5,00,000 whichever is higher, shall be shown as a separate line item.

^{*} As approved by Audit Committee on 1st August 2016