

FORM NL-6-COMMISSION SCHEDULE

Name of the Insurer: Royal Sundaram General Insurance Co. Ltd  
 Registration No.102 and Date of Registration with the IRDAI:23.10.2000

Particulars	FIRE		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor	
	For the Quarter Sep.22	Up to the quarter Sep.22	For the Quarter Sep.22	Up to the quarter Sep.22	For the Quarter Sep.22	Up to the quarter Sep.22	For the Quarter Sep.22	Up to the quarter Sep.22	For the Quarter Sep.22	Up to the quarter Sep.22	For the Quarter Sep.22	Up to the quarter Sep.22	For the Quarter Sep.22	Up to the quarter Sep.22
Commission & Remuneration	541	1,527	116	298	-	-	116	298	3,504	6,481	691	1,049	4,195	7,530
Rewards	196	502	38	105	-	-	38	105	886	1,613	43	67	929	1,680
Distribution fees	-	-	-	-	-	-	-	-	41	84	-	-	41	84
<b>Gross Commission</b>	<b>737</b>	<b>2,029</b>	<b>154</b>	<b>402</b>	-	-	<b>154</b>	<b>402</b>	<b>4,431</b>	<b>8,178</b>	<b>734</b>	<b>1,116</b>	<b>5,165</b>	<b>9,294</b>
Add: Commission on Re-insurance Accepted	268	936	0	0	-	-	0	0	-	-	-	-	-	-
Less: Commission on Re-insurance Ceded	1,121	5,802	89	222	-	-	89	222	3,469	4,173	69	118	3,538	4,291
<b>Net Commission</b>	<b>(116)</b>	<b>(2,836)</b>	<b>65</b>	<b>180</b>	-	-	<b>65</b>	<b>180</b>	<b>962</b>	<b>4,005</b>	<b>664</b>	<b>998</b>	<b>1,627</b>	<b>5,003</b>
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>														
Individual Agents	61	178	65	130	-	-	65	130	603	1,083	74	124	677	1,208
Corporate Agents-Banks/FII/HFC	11	9	-	0	-	-	-	0	5	8	1	1	6	9
Corporate Agents-Others	1	2	0	0	-	-	0	0	275	516	66	89	342	606
Insurance Brokers	664	1,839	89	272	-	-	89	272	2,619	4,933	424	628	3,043	5,561
Direct Business - Online <sup>c</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	41	84	-	-	41	84
Web Aggregators	-	-	-	-	-	-	-	-	0	1	2	3	2	4
Insurance Marketing Firm	-	0	-	-	-	-	-	-	46	74	1	2	47	76
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	0	1	-	-	-	-	-	-	841	1,478	166	268	1,007	1,746
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL</b>	<b>737</b>	<b>2,029</b>	<b>154</b>	<b>402</b>	-	-	<b>154</b>	<b>402</b>	<b>4,431</b>	<b>8,178</b>	<b>734</b>	<b>1,116</b>	<b>5,165</b>	<b>9,294</b>
<b>Commission and Rewards on (Excluding Reinsurance) Business written :</b>														
In India	737	2,029	154	402	-	-	154	402	4,431	8,178	734	1,116	5,165	9,294
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Notes:

- (a) The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.
- (b) Separate disclosure to be made for segment/sub-segment which contributes more than 10 percent of the total gross direct premium
- (c) Commission on Business procured through Company website

Particulars	FIRE		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor	
	For the Quarter Sep.21	Up to the quarter Sep.21	For the Quarter Sep.21	Up to the quarter Sep.21	For the Quarter Sep.21	Up to the quarter Sep.21	For the Quarter Sep.21	Up to the quarter Sep.21	For the Quarter Sep.21	Up to the quarter Sep.21	For the Quarter Sep.21	Up to the quarter Sep.21	For the Quarter Sep.21	Up to the quarter Sep.21
Commission & Remuneration	627	1,486	114	249	-	-	114	249	3,659	6,438	355	540	4,013	6,978
Rewards	150	486	33	99	-	-	33	99	919	1,595	12	18	932	1,613
Distribution fees	-	-	-	-	-	-	-	-	43	76	-	-	43	76
<b>Gross Commission</b>	<b>777</b>	<b>1,972</b>	<b>147</b>	<b>349</b>	-	-	<b>147</b>	<b>349</b>	<b>4,621</b>	<b>8,109</b>	<b>367</b>	<b>558</b>	<b>4,988</b>	<b>8,667</b>
Add: Commission on Re-insurance Accepted	190	587	0	(0)	-	-	0	(0)	-	-	-	-	-	-
Less: Commission on Re-insurance Ceded	1,077	3,284	53	210	-	0	53	210	1,450	3,389	44	87	1,495	3,476
<b>Net Commission</b>	<b>(110)</b>	<b>(725)</b>	<b>94</b>	<b>139</b>	-	<b>(0)</b>	<b>94</b>	<b>138</b>	<b>3,171</b>	<b>4,720</b>	<b>322</b>	<b>471</b>	<b>3,493</b>	<b>5,191</b>
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>														
Individual Agents	112	220	79	140	-	-	79	140	837	1,304	67	98	903	1,402
Corporate Agents-Banks/FII/HFC	2	(7)	-	-	-	-	-	-	4	8	1	1	5	8
Corporate Agents-Others	1	4	0	0	-	-	0	0	345	599	42	70	386	669
Insurance Brokers	661	1,753	68	209	-	-	68	209	2,362	4,386	141	210	2,504	4,597
Direct Business - Online <sup>c</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	43	76	-	-	43	76
Web Aggregators	(0)	(0)	-	-	-	-	-	-	118	204	8	11	126	215
Insurance Marketing Firm	-	0	-	-	-	-	-	-	5	7	1	1	5	8
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	0	1	-	-	-	-	-	-	908	1,525	108	168	1,016	1,693
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL</b>	<b>777</b>	<b>1,972</b>	<b>147</b>	<b>349</b>	-	-	<b>147</b>	<b>349</b>	<b>4,621</b>	<b>8,109</b>	<b>367</b>	<b>558</b>	<b>4,988</b>	<b>8,667</b>
<b>Commission and Rewards on (Excluding Reinsurance) Business written :</b>														
In India	777	1,972	147	349	-	-	147	349	4,621	8,109	367	558	4,988	8,667
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Notes:

- (a) The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.
- (b) Separate disclosure to be made for segment/sub-segment which contributes more than 10 percent of the total gross direct premium
- (c) Commission on Business procured through Company website

Particulars	Health		Personal Accident		Overseas Travel Insurance		Total Health		Workmen's Compensation/ Employer's Liability		Public/ Product Liability		Engineering		Other Miscellaneous		Total Miscellaneous		Grand Total	Grand Total
	For the Quarter Sep.22	Up to the quarter Sep.22	For the Quarter Sep.22	Up to the quarter Sep.22	For the Quarter Sep.22	Up to the quarter Sep.22	For the Quarter Sep.22	Up to the quarter Sep.22	For the Quarter Sep.22	Up to the quarter Sep.22	For the Quarter Sep.22	Up to the quarter Sep.22	For the Quarter Sep.22	Up to the quarter Sep.22	For the Quarter Sep.22	Up to the quarter Sep.22	For the Quarter Sep.22	Up to the quarter Sep.22	For the Quarter Sep.22	Up to the quarter Sep.22
Commission & Remuneration	873	1,903	120	242	13	28	1,006	2,173	13	33	17	25	137	272	11	32	5,378	10,066	6,035	11,891
Rewards	83	179	14	29	4	8	100	215	3	8	5	6	36	72	3	10	1,076	1,991	1,310	2,597
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	41	84	41	84
<b>Gross Commission</b>	<b>955</b>	<b>2,082</b>	<b>134</b>	<b>271</b>	<b>17</b>	<b>35</b>	<b>1,106</b>	<b>2,388</b>	<b>17</b>	<b>41</b>	<b>21</b>	<b>32</b>	<b>172</b>	<b>344</b>	<b>14</b>	<b>42</b>	<b>6,495</b>	<b>12,140</b>	<b>7,386</b>	<b>14,572</b>
Add: Commission on Re-insurance Accepted	-	-	10	168	-	-	10	168	-	-	-	0	29	50	0	0	39	217	307	1,154
Less: Commission on Re-insurance Ceded	(601)	(255)	63	344	1	1	(537)	90	1	2	27	29	350	784	30	81	3,408	5,278	4,618	11,302
<b>Net Commission</b>	<b>1,556</b>	<b>2,337</b>	<b>82</b>	<b>95</b>	<b>16</b>	<b>34</b>	<b>1,654</b>	<b>2,465</b>	<b>16</b>	<b>39</b>	<b>(5)</b>	<b>2</b>	<b>(149)</b>	<b>(390)</b>	<b>(16)</b>	<b>(39)</b>	<b>3,126</b>	<b>7,080</b>	<b>3,076</b>	<b>4,424</b>
<b>Break-up of the expenses (Gross) incurred</b>																				
Individual Agents	239	448	15	26	5	11	259	485	3	6	1	2	41	79	1	2	982	1,781	1,108	2,089
Corporate Agents-Banks/FII/HFC	197	377	32	68	0	1	230	446	0	0	-	-	0	0	0	0	236	456	247	466
Corporate Agents-Others	133	243	15	31	1	2	149	277	0	0	0	0	6	10	0	0	497	893	498	896
Insurance Brokers	359	966	71	144	10	20	440	1,130	14	35	20	29	125	255	13	40	3,655	7,049	4,408	9,161
Direct Business - Online <sup>e</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	41	84	41	84
Web Aggregators	1	3	-	-	-	0	1	3	-	-	-	-	-	-	-	-	3	7	3	7
Insurance Marketing Firm	1	1	0	0	-	-	1	1	-	-	-	-	-	-	-	-	48	77	48	77
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	25	44	0	1	0	2	26	46	-	-	-	-	-	-	-	-	1,033	1,793	1,033	1,793
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL</b>	<b>955</b>	<b>2,082</b>	<b>134</b>	<b>271</b>	<b>17</b>	<b>35</b>	<b>1,106</b>	<b>2,388</b>	<b>17</b>	<b>41</b>	<b>21</b>	<b>32</b>	<b>172</b>	<b>344</b>	<b>14</b>	<b>42</b>	<b>6,495</b>	<b>12,140</b>	<b>7,386</b>	<b>14,572</b>
<b>Commission and Rewards on (Excluding Reinsurance) Business written :</b>																				
In India	955	2,082	134	271	17	35	1,106	2,388	17	41	21	32	172	344	14	42	6,495	12,140	7,386	14,572
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Particulars	Health		Personal Accident		Travel Insurance		Total Health		Workmen's Compensation/ Employer's Liability		Public/ Product Liability		Engineering		Other Miscellaneous		Total Miscellaneous		Grand Total	Grand Total
	For the Quarter Sep.21	Up to the quarter Sep.21	For the Quarter Sep.21	Up to the quarter Sep.21	For the Quarter Sep.21	Up to the quarter Sep.21	For the Quarter Sep.21	Up to the quarter Sep.21	For the Quarter Sep.21	Up to the quarter Sep.21	For the Quarter Sep.21	Up to the quarter Sep.21	For the Quarter Sep.21	Up to the quarter Sep.21	For the Quarter Sep.21	Up to the quarter Sep.21	For the Quarter Sep.21	Up to the quarter Sep.21	For the Quarter Sep.21	Up to the quarter Sep.21
Commission & Remuneration	982	1,886	128	250	4	6	1,114	2,141	14	27	21	33	164	330	11	34	5,336	9,543	6,078	11,279
Rewards	95	217	13	34	1	2	109	253	4	8	5	8	32	79	3	11	1,086	1,972	1,269	2,558
Distribution fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	43	76	43	76
<b>Gross Commission</b>	<b>1,077</b>	<b>2,102</b>	<b>141</b>	<b>284</b>	<b>5</b>	<b>7</b>	<b>1,223</b>	<b>2,394</b>	<b>18</b>	<b>35</b>	<b>26</b>	<b>42</b>	<b>196</b>	<b>409</b>	<b>15</b>	<b>44</b>	<b>6,466</b>	<b>11,591</b>	<b>7,390</b>	<b>13,912</b>
Add: Commission on Re-insurance Accepted	-	-	10	50	-	-	10	50	-	-	-	-	14	35	0	0	24	85	214	672
Less: Commission on Re-insurance Ceded	336	349	88	317	0	4	424	669	1	15	9	47	314	825	21	276	2,263	5,309	3,393	8,804
<b>Net Commission</b>	<b>741</b>	<b>1,754</b>	<b>64</b>	<b>18</b>	<b>5</b>	<b>3</b>	<b>810</b>	<b>1,775</b>	<b>17</b>	<b>20</b>	<b>18</b>	<b>(6)</b>	<b>(104)</b>	<b>(381)</b>	<b>(6)</b>	<b>(232)</b>	<b>4,227</b>	<b>6,368</b>	<b>4,211</b>	<b>5,781</b>
<b>Break-up of the expenses (Gross) incurred</b>																				
Individual Agents	240	400	13	18	1	2	254	420	2	4	2	3	42	90	1	3	1,204	1,922	1,395	2,282
Corporate Agents-Banks/FII/HFC	196	374	52	107	0	0	248	481	0	0	-	0	-	0	0	0	253	489	255	483
Corporate Agents-Others	189	319	31	56	0	0	220	376	0	0	0	0	6	8	0	0	612	1,053	613	1,058
Insurance Brokers	318	756	45	103	0	1	364	859	15	31	24	39	148	310	13	41	3,069	5,876	3,798	7,838
Direct Business - Online <sup>e</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	43	76	43	76
Web Aggregators	113	206	-	-	2	3	115	209	-	-	-	-	-	-	-	-	241	424	241	424
Insurance Marketing Firm	0	1	0	0	0	0	0	1	-	0	-	-	-	-	-	-	6	9	6	9
Common Service Centers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	22	47	1	1	0	0	23	48	-	-	-	-	(0)	-	-	-	1,039	1,741	1,039	1,742
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL</b>	<b>1,077</b>	<b>2,102</b>	<b>141</b>	<b>284</b>	<b>5</b>	<b>7</b>	<b>1,223</b>	<b>2,394</b>	<b>18</b>	<b>35</b>	<b>26</b>	<b>42</b>	<b>196</b>	<b>409</b>	<b>15</b>	<b>44</b>	<b>6,466</b>	<b>11,591</b>	<b>7,390</b>	<b>13,912</b>
<b>Commission and Rewards on (Excluding Reinsurance) Business written :</b>																				
In India	1,077	2,102	141	284	5	7	1,223	2,394	18	35	26	42	196	409	15	44	6,466	11,591	7,390	13,912
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-