



Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	62,529	8,469	62,529	8,469	77,074	8,922	77,074	8,922
2	Corporate Agents-Banks	7,198	1,153	7,198	1,153	10,847	1,610	10,847	1,610
3	Corporate Agents -Others	27,206	6,100	27,206	6,100	22,946	5,123	22,946	5,123
4	Brokers	3,00,935	47,190	3,00,935	47,190	2,31,282	40,251	2,31,282	40,251
5	Micro Agents	12	0	12	0	8	0	8	0
6	Direct Business	0	0	0	0	0	0	0	0
	Officers/Employees	0	0	0	0	0	0	0	0
	Online (Through Company Website)	13,111	1,218	13,111	1,218	13,745	1,137	13,745	1,137
	Others	44,490	3,381	44,490	3,381	23,667	2,833	23,667	2,833
7	Common Service Centres(CSC)	0	0	0	0	0	0	0	0
8	Insurance Marketing Firm	12,401	184	12,401	184	12,080	378	12,080	378
9	Point of sales person (Direct)	83,595	10,265	83,595	10,265	90,703	9,121	90,703	9,121
10	MISP (Direct)	8,264	296	8,264	296	6,868	355	6,868	355
11	Web Aggregators	43,668	2,696	43,668	2,696	65,935	3,210	65,935	3,210
12	Referral Arrangements			0	0				
13	Other (to be specified)								
	(i) _____								
	(ii) _____			0	0				
	Total (A)	6,03,409	80,951	6,03,409	80,951	5,55,155	72,940	5,55,155	72,940
14	Business outside India (B)								
	Grand Total (A+B)	6,03,409	80,951	6,03,409	80,951	5,55,155	72,940	5,55,155	72,940

Note:
 (a). Premium means amount of premium received from business acquired by the source
 (b). No of Policies stand for no. of policies sold
 (c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable